

Maximize the recovery value of aging and surplus iPad inventory

At Insight, we define, architect, implement and manage Insight Intelligent Technology Solutions™ that help your organization run smarter. We'll work with you to maximize your technology investments, empower your workforce to work smarter, optimize your business and create meaningful experiences.

Our iPad® buy-back program lets companies send in iPad devices and get cash back. In processing devices we:

- **Eradicate all data.** Content is deleted and the device is returned to its original factory settings. In the process, the encryption key is destroyed, ensuring security.
- **Practice responsible recycling.** Devices determined to have little or no aftermarket value are disassembled and recycled in compliance with the e-Stewards Standard for Responsible Recycling and Reuse of Electronic Waste®.
- **Report on the results of the process.** We provide a comprehensive audit report and certificate of data destruction and recycling.

iPad buy-back values

2015/2016 models	FMV low	FMV high
iPad Air® – 16GB/32GB	\$60	\$100
iPad Air Wi-Fi + Cellular	\$60	\$100
iPad Air 2 – 32GB/64GB/16GB/128GB	\$120	\$200
iPad mini® Retina® – 16GB	\$44	\$64
iPad mini 4 – 16GB/128GB	\$80	\$160
iPad Pro® – 32GB/128GB	\$160	\$240
iPad Pro 9.7 inch – 32GB	\$160	\$240
iPad Pro 10.5 inch – 256GB/64GB	\$240	\$360
iPad Pro 12.9 inch – 64GB/256GB	\$280	\$400

2017 models	FMV low	FMV high
iPad Air 2 Wi-Fi – 128GB	\$120	\$200
iPad Air 2 – 32GB	\$80	\$120
iPad mini 4 Wi-Fi + Cellular – 128GB	\$120	\$160
iPad 9.7 inch – 32GB	\$120	\$160
iPad – 32GB	\$120	\$160
iPad Pro – 32GB/128GB	\$160	\$240
iPad Pro 9.7 inch – 32GB	\$160	\$240
iPad Pro 10.5 inch – 64GB	\$240	\$280
iPad Pro 12.9 inch – 256GB/64GB	\$280	\$400

Program process

Here's how the iPad® buy-back program works:

- Create a list of assets including quantity and model/configuration (e.g., iPad Air® 2, 32GB).
- Identify if the client needs pickup and packaging (additional info required).
- Reach out to dg-na-disposal_pre_sales_support@insight.com to start the quote process (24–48 hour turnaround).
- Review the Statement of Work (SOW) provided. SOW can be used until terminated. No monthly minimums/volume guarantees are required.
- Send the client-facing SOW to the client.
- Share contact information for the assigned service delivery manager who will assist the client with the process and reporting.









Program rules, terms and conditions

The following requirements apply to the iPad buy-back program:

- A minimum of 25 devices must be provided.
- Devices are inspected to verify they're in reasonable condition before a payout is issued.
- Pickup and shipping fees are not included in payouts.
- Average payouts assume devices are fully functional, have all appropriate accessories and are in good cosmetic condition.
- Items must be received within 20 days of receipt of the quote.
- Clients can expect to receive payment 60–90 days after devices are received at the processing facility.

Insight: The perfect partner for Apple

Today, technology isn't just supporting the business; it's becoming the business. At Insight, we help you navigate the complex challenges to develop fresh solutions and processes. We'll help you manage today's priorities and prepare for tomorrow's needs.

								
Global scale & coverage	Operational excellence & systems	Software DNA	Services solutions	Data center transformation	Next-generation tech skills	App dev & IoT expertise	Digital platform	Partner alignment

Supply Chain Optimization	Connected Workforce	Cloud + Data Center Transformation	Digital Innovation
Procurement	Insight Managed Office	Data center transformation	Customer Engagement
E-commerce	Insight Managed Mobility	Hybrid cloud solutions	Workforce Enablement
Software lifecycle services	Insight Managed Collaboration	Security solutions	Business Optimization
Hardware lifecycle services	Insight Managed Deployment	Managed IT services	
	Workplace Services		

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