



Why Insight for global partnerships?

At Insight, we define, architect, implement and manage Insight Intelligent Technology Solutions™ that help your organization run smarter. Our strong supply chain optimization and workplace solutions combined with our data center transformation expertise and modernized applications keep business running, foster flexible work environments and put you at the forefront of innovation.

- Consulting on contracts, pricing and compliance
- Expertise in export solutions and management
- Standardized products, ordering, manufacturers and publishers
- Increased visibility into spend, trends and delivery performance

Insight helps you manage business today and transform the future.

How our global partner network will help your business

Insight's international partner network forms the basis of our "local touch, global reach" philosophy. Developing meaningful relationships in countries around the globe empowers us to offer best-in-class IT products and services to clients all over the world. With this extended reach, we can help you:

- Ensure regional compliance.
- Conduct global transactions.
- Gain vendor visibility.
- Tailor solutions to local infrastructure.

Connecting with a global partner

If you have a global opportunity, please contact your Insight representative for an inquiry form. The completed information scope will be validated with the respective partner for proper engagement and next steps.

Global alliance roster

Region	Country	Software*	Hardware
Africa	Angola		✓
	Ethiopia		✓
	Ghana		✓
	Kenya		✓
	Mozambique		✓
	Nigeria		✓
	South Africa	✓	✓
	Tanzania		✓
Americas	Costa Rica	✓	✓
	Dominican Republic	✓	✓
	El Salvador	✓	✓
	Guatemala	✓	✓
	Honduras	✓	✓
	Nicaragua	✓	✓
	Panama	✓	✓
	Puerto Rico	✓	✓
Asia-Pacific	Cambodia	✓	
	India	✓	✓
	Indonesia	✓	✓
	Japan	✓	✓
	Laos	✓	
	Malaysia	✓	✓
	Myanmar	✓	
	Mongolia	✓	
	Philippines	✓	✓
	South Korea		✓
	Taiwan		✓
	Thailand	✓	✓
	Vietnam	✓	✓
Europe	Armenia	✓	
	Azerbaijan	✓	
	Belarus	✓	
	Georgia	✓	
	Kazakhstan	✓	✓
	Kyrgyzstan	✓	
	Moldova	✓	
	Romania	✓	
	Russia	✓	✓
	Tajikistan	✓	
	Turkey	✓	✓
	Turkmenistan	✓	
	Ukraine	✓	✓
Uzbekistan	✓	✓	
Latin America	Argentina	✓	✓
	Brazil	✓	✓
	Chile	✓	✓
	Colombia	✓	✓
	Ecuador	✓	✓
	Mexico	✓	✓
	Peru	✓	✓
Uruguay	✓	✓	
Middle East	Bahrain	✓	✓
	Egypt		✓
	Israel	✓	✓
	Jordan		✓
	Lebanon	✓	✓
	Qatar	✓	✓
	Saudi Arabia		✓
United Arab Emirates	✓	✓	

* Some countries will be supported by Insight offices for software, but local alliance partners may be assigned as needed. Check with your Insight representative for proper mapping coverage. Alliance partners sourcing for software/hardware are vendors dependent on current supply chain availability.



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